



DALE CARNEGIE®
TRAINING

D219
Final Results Package

For

Dale Carnegie Course
Graduated June 23, 2014

Final Assessment

Not Anonymous – Conducted June 2014

Please explain the value your organization received as a result of your participation in this training program:

- I've improved my communication skills and calmed interaction issues
- Enthusiastic and productive attitude
- Better understanding of the Dale Carnegie way
- Increased efficiency from clear and concise communication
- I can create a better working environment and communicate with higher expectations
- Better retention of people
- Gained capability of having a person able to handle various situations using positive tools
- I as an employee am more confident, I have better communication skills and am less stressed
- I am confident all the tools to a strong addition to my team were enhanced and will continue to grow
- More outgoing employee from communicative standpoint
- I am more productive
- I have been more effective with current and prospective clients, increasing revenue
- I can bring upon improvements in operation
- Very valuable self-practice
- A better leader/listener
- They are developing a leader
- Profit from productivity and communication

What did you like about the training?

- Lots of participation
- Weekly sessions and valuable reading material
- Being with all walks of life, different business backgrounds
- I like how you are forced to break out of your comfort zone every class
- The trainer is very encouraging. The tips are useful
- Trainer
- Constant gentle pressure, always pushing the lid
- He really trained us. He didn't just teach
- Following the principles will make work easier, more comfortable and quicker calls, i.e. effectiveness
- Practical application and proactive
- The potential application of the principles
- Ed found a way to personalize the training even in a large group
- Hands-on experience
- Progressive self-esteem
- Everything
- Hearing everyone else's stories
- Interactive exercises, everyone is put into the same "shoes"

What would you change about the training?

- More discussion groups
- Ed is a wonderful speaker, but talks too fast sometimes
- Earlier in the day
- Increase the presentation time
- Not sure
- More practice examples and less talks
- More weeks, shorter sessions
- Offer a six-month gathering...where are they now?

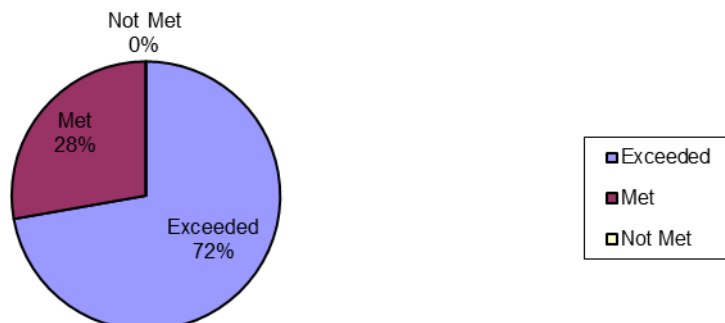
If you would like someone to follow-up about additional training, please provide us with your contact information.

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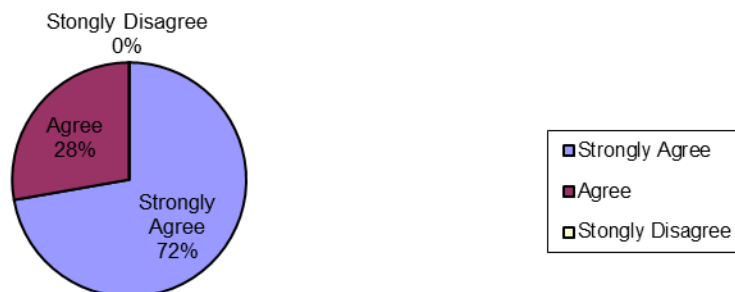
Level I Training Assessment

Anonymous Survey Conducted June 2014

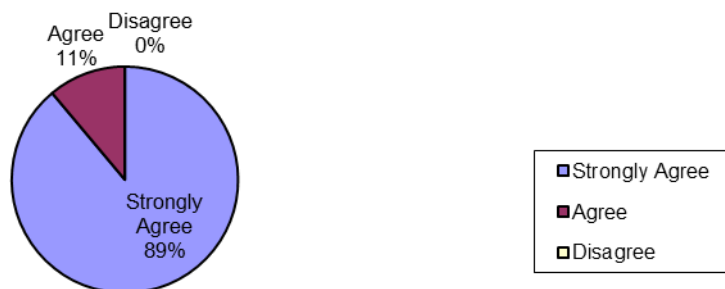
The Extent to Which This Training Met Expectations



This program increased my capability to perform my current or future job



I intend to apply what I learned in this training in my job



*Is there a need for additional training in the following areas?**

**Number of employees that answered yes*

	<u>Employee</u>	<u>Organization</u>
Leadership	5	3
Communications	1	5
Sales	1	3
Presentations	3	2
Team Building	2	3
Interpersonal Skills	4	2