



DALE CARNEGIE®  
TRAINING

*Dale Carnegie  
Final Results Package*

*For*

*Dale Carnegie Course*

*DC218*

*Graduated 6/19/13*

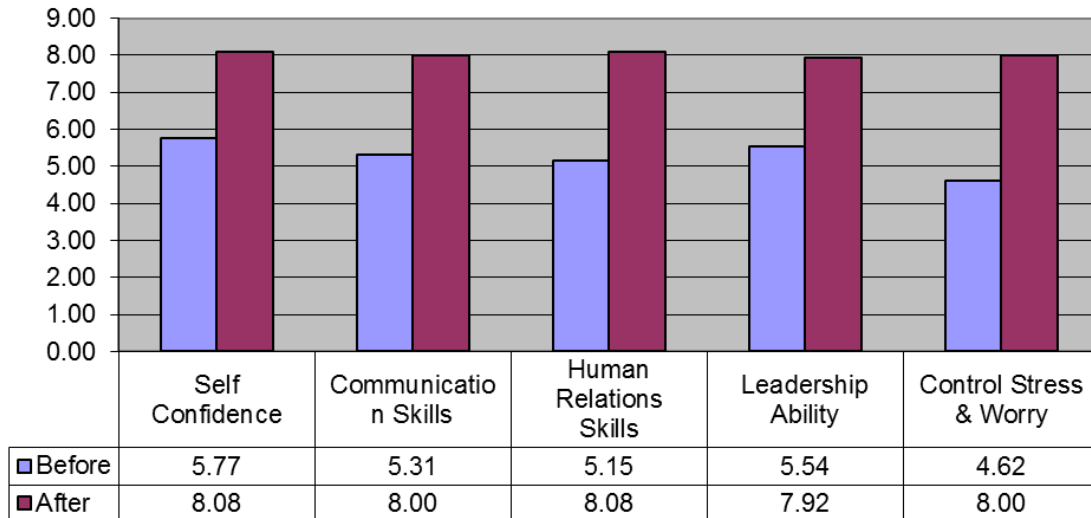
# Final Assessment

*Not Anonymous – Conducted June 2013*

## **Participants rated themselves in the following categories**

(On a scale of 1-10, with 10 being the highest):

	<b>Before</b>	<b>After</b>	<b>% of Increase</b>
<b>Self Confidence</b>	5.77	8.08	40.00%
<b>Communication Skills</b>	5.31	8.00	50.72%
<b>Human Relations Skills</b>	5.15	8.08	56.72%
<b>Leadership Ability</b>	5.54	7.92	43.06%
<b>Control Stress &amp; Worry</b>	4.62	8.00	73.33%



*What do you consider to be the major benefit of having participated in this program?*

- A better question would be what don't I consider to be a major benefit. It has helped me in every way possible.
- There have been so many benefits but my major benefit is to be aware of not condemning, criticize or complaining. By remaining positive I have gained the cooperation and admiration of my staff.
- Better manage day to day pressures at work.
- I am more open with others & have boosted my confidence.
- To take charge whenever was need. It has made me a better leader and communicator.
- Confidence + knowledge of skills.
- Recognizing the need to feel recognized and important.
- Better public speaking skills.
- Managing stress better, better communication with others.
- Learning how other people communicate.
- Relieving stress.
- Interpersonal skills.
- Logical approach to worry.

*What do you consider to be the major benefit to your employer as a result of your participation?*

- I am a more effective listener and more willing positive employee.
- Better client relationships.
- Better attitude + leadership skills.
- Sales will grow and he will have a stronger employee and leader which will help all other employees who don't know their job yet.
- Better leadership + skills. Higher morale.
- Gaining an employee who has a greater understanding of interpersonal relationships.
- Greater communication skills, increased leadership skills.
- Work more efficiently, work better with coworkers.
- A new set of communication techniques to establish with coworkers.
- Relieving stress.
- Better at speaking to clients.
- More efficient work.

*Please explain the value your organization received as a result of your participation in this training program:*

- N/A. However, I gained an extraordinary amount of value that will help me in my endeavors.
- More efficient work performance.
- I will be a more effective leader.
- Success and efficiencies.

- Client relations will increase.
- Better communication + organization.
- My company will have a good manager armed with Dale Carnegie Tools.
- I work better with others, am more open, look for solutions not arguments.

*What did you like about the training?*

- It always woke me up and helped me break out of my shell.
- How thorough it was.
- My comfort zone was tested.
- Enjoyed the environment – comfortable.
- The safe environment to practice and express ourselves. The concrete real life application of the principles.
- Helps professionally + personally.
- Good people.
- Meeting everyone, small group work.
- It got people out of their comfort zones.
- Getting up in front of the class.
- Actively involved.
- Presented in a fun & learning atmosphere.

*What would you change about the training?*

- I would make it longer. 8 weeks of inspiration isn't enough.
- Nothing thought it was great.
- Food.
- Dinner break.
- Free food.
- Nothing really, but some of the reading was dated (ie, the example).
- Nothing
- Nothing
- Nothing
- Nothing

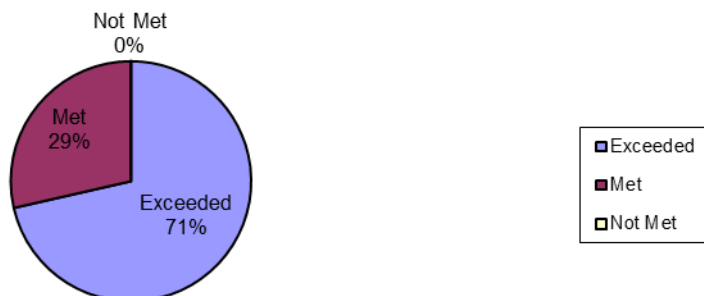
*Additional Comments:*

- Thank you so much for taking the time and effort to help me break out of my shell. This course will help me so much in life.
- Great class!
- Catherine is fantastic! Her enthusiasm really helped the principles come alive and be remembered.
- Catherine has done a great job she really coached me through the class and told me to hit and get to the point. She saw the potential in me and really help me show I more than what I was capable of. She was a great leader and teacher.
- At first I was suspect about class – turned out to be very helpful & glad I took it.
- It was done very well.

# Level I Training Assessment

Anonymous Survey Conducted June 2013

## The Extent to Which This Training Met Expectations



## This program increased my capability to perform my current or future job



## I intend to apply what I learned in this training in my job



*Is there a need for additional training in the following areas?\**

*\*Number of employees that answered yes*

	<u>Employee</u>	<u>Organization</u>
Leadership	5	4
Communications	2	7
Sales	2	5
Presentations	4	5
Team Building	6	6
Interpersonal Skills	5	4