

# KRELL

THE LEADER IN AUDIO ENGINEERING

Mr. Bob Dickson  
B. Dickson & Associates, LLC.  
21 Maple Street  
Naugatuck, CT 06770

June 8, 2006

Dear Bob,

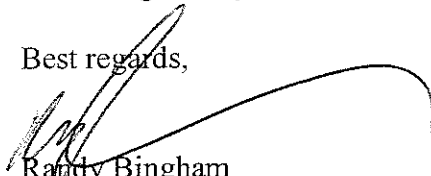
Thank you very much for presenting an excellent Sales Advantage course.

Irv Gross and I have had the unique opportunity to take the course together and apply the Carnegie techniques in practice as a sales team. Working together, we are able to constantly remind ourselves of the best ways to grow our business through applying the skills the course teaches us. We have both used these tools with existing accounts, prospecting for new accounts, and in more effectively managing our time and our selves.

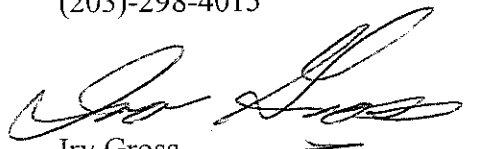
We both feel that taking the class together has given us greater results than would each of us taking the class separately. By taking the class together and then applying the techniques in our workplace, we are able to push each other, monitor each other, and encourage each other to become Carnegie Champions. If prospective clients have the opportunity to send multiple members of their staffs to the Sales Advantage class we would encourage it. Please feel free to have them contact either of us if they have any additional questions.

Thanks again to you and Scott Fenwick for a job well done.

Best regards,



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