



HOBBS, INCORPORATED  
27 GROVE STREET  
NEW CANAAN, CONNECTICUT 06840

---

November 3, 2004

To Whom It May Concern,

I would like to commend the Dale Carnegie training group that has been servicing our company for the past 15 years. Our family business is committed to investing in our employees' continual personal and professional development. We have found the Dale Carnegie basic course to be an invaluable tool to help ensure that everyone in our firm has a common way of treating people both inside and outside of the company. In spite of reservations by many employees, they all come back enthusiastic having learned how to improve in both their private and public lives. In addition, we have sent several of our leaders to the Leadership Course which has also been well received.

The local training group has been very helpful in scheduling classes, interviewing participants, updating management on individual progress, and assessing the needs of our business. I would and do highly recommend them to other companies interested in improving their employees.

My HR director Monique Lema or I would be happy to speak further about this to anyone who is interested. We can be reached at 966-0726.

Sincerely,

Scott Hobbs  
President