

To Whom It May Concern:

Connolly Consulting is established as the “premium brand” in the recovery audit industry, committed to recovering the most money possible for our clients. In order to continue to be the best and raise the bar on quality performance and service, we are committed to continually investing in the development of our people.

Over the last year, we have partnered with Dale Carnegie Training as one of our resources for professional development. Currently we have trained over sixty of our Executives and Managers in high impact presentations training. The program was customized to meet our specific needs. The coaching we received was relevant and challenging. Because the program was so challenging, it had the added benefit of being a team building exercise.

Evaluations after the program showed significant impact on our employees, with a 90% exceeded expectation rating. In addition, individuals are becoming more proactive in looking for opportunities to sell their ideas to our clients. We are committed to continue to incorporate Dale Carnegie as a part of our succession planning in developing our leaders for tomorrow.

As a company focused on increasing value to our clients and improving our bottom line, Dale Carnegie is a valued resource for professional development at Connolly Consulting.



Larry Connolly
CEO