



DALE CARNEGIE TRAINING®

Offered by:  
B. Dickson & Associates, LLC  
21 Maple Street  
Naugatuck, CT 06770

Tel: 203.723.9888  
Fax: 203.723.6671  
www.westernct.dalecarnegie.com

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North America  
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Bob Dickson  
Dale Carnegie of Western Connecticut  
21 Maple Street  
Naugatuck, CT 06770

Dear Bob,

Today, I am finishing my three-month internship with Dale Carnegie of Western Connecticut. During this period of time I feel that I have gained lots of insight into the training world. Interning with Dale Carnegie has given me the experience to see the whole cycle of training. Throughout my internship I was given opportunities to attend meetings with clients ranging from proposals to conference calls regarding desired results from training. My experience let me see trainers in action and see their impact they have on their participants and see the participants' growth. I saw that part of being a terrific trainer comes from much preparation and I was fortunate to be a part of that. This entailed assisting in the creation of training documents and at the end of a training putting together results packages to see the feedback of the participants.

Dale Carnegie has many different training programs that are already made. It was a wonderful learning experience to understand that Dale Carnegie has the capability to design custom training programs or coaching. During my experience here, I was able to help develop an outline for a strategic planning process, which is a new topic for Dale Carnegie. I was included in this development and was asked to give my recommendation on who I thought should be on the strategic planning team for a company. This opportunity really made me feel a part of the team and excited that my input counted.

As an intern, I have also had the opportunity to take the eight-week Dale Carnegie Course in Effective Communication and Human Relations. I just finished my third class and have already learned so much. The knowledge I will gain from this course will empower me to create new relationships and enhance existing ones personally and professionally. This course will help me manage stress and handle fast-changing workplace conditions. I will be better equipped to perform as a persuasive communicator in all aspects of my life.

My interaction with the Dale Carnegie employees was the best part of my experience. Everyone is so friendly and welcoming. I can see that they all love what they are doing and have a passion for it. Every employee is so engaging and encouraging. My experience with Dale Carnegie has opened my eyes and has increased my knowledge of consulting and training process. All of these elements lead to a great experience. Thank you very much for letting me be a part of Dale Carnegie.

Sincerely,

Samantha Sosnowitz