



DALE CARNEGIE®
TRAINING

Final Results Package

For

*Dale Carnegie Course
Public Program
Shelton, CT*

Graduated June 26, 2012

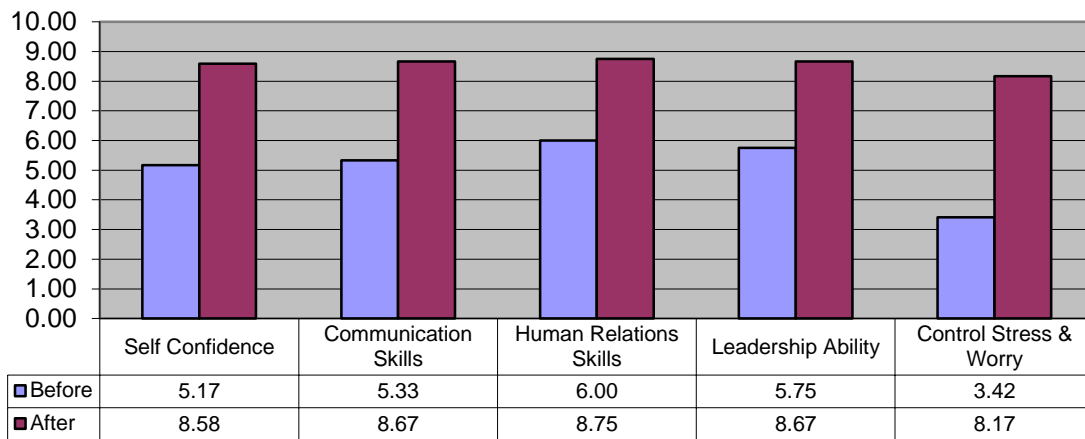
Final Assessment

Non-Anonymous Survey Conducted June 26, 2012

Participants rated themselves in the following categories

(On a scale of 1-10, with 10 being the highest):

	Before	After	% of Increase
Self Confidence	5.17	8.58	66.13%
Communication Skills	5.33	8.67	62.50%
Human Relations Skills	6.00	8.75	45.83%
Leadership Ability	5.75	8.67	50.72%
Control Stress & Worry	3.42	8.17	139.02%



What do you consider to be the major benefit of having participated in this program?

- Greater confidence, less stress, improved relationships
- Gaining self confidence
- Growing self confidence; poise; realizing the great things about myself
- Ability to relax, let go of what I'm not in control of. Think positive!!
- To be able to control stress
- I am much more confident in everything I do which makes me a better leader
- Communication skills
- Reduced stress and worry
- Communication and comfort in speaking in public
- How to be a stronger leader; how to build relationships; how to be a better person
- Increased my awareness, increased self confidence, decreased stress
- Improving all the above and seeing others grow

What do you consider to be the major benefit to your employer as a result of your participation?

- I am a better employee now
- I will be more productive, more successful
- A stronger distributor and good customer service
- More input in meetings, better leadership, cost savings, etc.
- Healthier
- Leadership
- My employer has gained a strong young leader that will benefit them for a long time
- I will be a better more effective leader
- An even more engaged employee. Ready to reinvent and create and share ideas (in large groups)
- More confidence, proactivity, assertiveness
- More confident person and able to manage stress better
- Increased sales and productivity; greater morale

Please explain the value your organization received as a result of your participation in this training program:

- Increased sales, productivity, and morale
- I will be a more effective sales person, public speaker, and will handle stress better.
- A stronger more confident employee
- My company has gained a more confident leader
- They have seen great improvement in my confidence and communication skills
- Confident individual, comfortable with what I am doing; more proactive worker.
- I will be a more effective leader.
- I am more focused and excited.
- Patience, understanding, relax

What did you like about the training?

- Forced us to reconsider old ideas and patterns
- Getting to know everyone.
- Everything was great!
- Very personable.
- The trainer work with you and push you to succeed and I did.
- Interaction, team-building activities, stories, getting out of my comfort zone.
- It was a fun learning.
- Practice
- It was fun, challenging and helped me in many ways.
- Team work, fun, silly

What would you change about the training?

- Possibly making it more affordable. I would like to take other classes as well.
- Nothing.

- Nothing it was amazing.
- Longer breaks
- Nothing
- Nothing
- Ice skating rink-kids noise

Additional Comments:

- Fantastic course!!
- Excellent class but was not aware class 7 needed for certificate
- Got more from this class than 4 years of college!!

Expectations

- How to get point across
- Overcome nervousness in front of people
- Want to be more outgoing-engage in conversation
- Explore how to set message across
- Be a good speaker
- Brush up on DC skills to put myself out there
- Enjoyed Bob's presentation and want to learn more
- Leadership
- Get comfortable with public speaking and leadership
- Be a professional in presentations and remembering names
- Speak to various audiences
- Get message across
- Refine skills
- Learn more about course
- Improve common skills to help customers
- Increase confidence and increase confidence in public speaking
- Improve presentation and communication skills
- Improve public speaking and self confidence
- Improve communication skills self-confidence
- Sharpen communication skills
- Improve public speaking and communication skills
- Grow business by improving closing skills
- Focus on writing and speaking on various subjects
- Improve communication skills and get message across
- Improve communication skills especially in stress

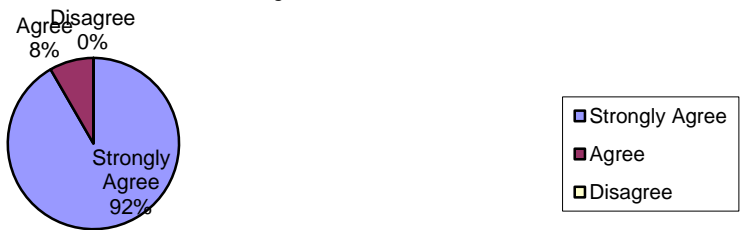
Level I Training Assessment

Anonymous Survey Conducted June 26, 2012

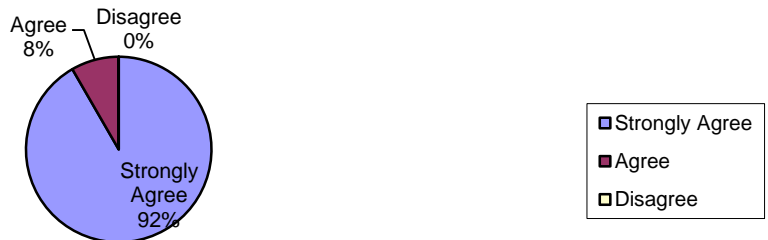
The Extent to Which This Training Met Expectations



This program increased my capability to perform my current or future job



I intend to apply what I learned in this training in my job



Is there a need for additional training in the following areas?*

**Number of employees that answered yes*

	<u>Yourself</u>	<u>Your Organization</u>
Leadership	1	1
Communications	2	2
Sales	5	2
Presentations	2	1
Team Building	1	1
Interpersonal Skills	2	1